Royal Art Society | Workshop Enrolment

Customer Journey Map



The website looks

I need to click the

menu for each

• Workshop should be in

workshop?

a single page

outdated

Review

Workshops

Aiko, 30 years old **Casual student** at RAS Only attends workshops/classes when she has time



Customer satisfaction rating scale









Motivation **Phases**

Wants to attend a 'Summer' art workshop

Looks through available workshops and their details

Enroll

Emails administrator to enroll for workshop

• Wish I could enroll &

Payment

Makes bank transfer

Pre-Workshop **Preparations**

Checks workshop date, time and materials needed

workshop information

has been removed

from the website!

Where can I get the

Source Workshop Info

Emails administrator and

searches website for

workshop information

I found the workshop

Thinking

Emotions

Activities

Performed

- Get in early for the workshop I want
- RAS has some good art teachers
- Try out workshop/s friends recommended

Happy

Excited

Motivated

- Doubtful
- Less excited
- A little annoyed

- pay online Can't believe their
- technology is so outdated
 - Less happy
 - Less excited
- Disappointed

• Is it safe to pay with Can't believe the credit card over the phone?

- I need to remember their bank details for bank transfer
- Less excited
- Annoved
- Worried

Frustrated Very unhappy

Confused

details?

- date in a newsletter • The admin person is on holidays!
- What's the workshop start time?
 - Unhappy
- Less excited
- Less worried

Overall **Experience**











Customer **Expectations**

Easy availability of workshops and workshop information on the website

More up-to-date& inspiring website and summary of all workshops shown on a page

Easy online on-stop enrolment and payment process

Numerous online payment options and enrolment confirmation email sent with workshop information

Workshop information to remain available online until workshop is over and send a workshop reminder with details

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